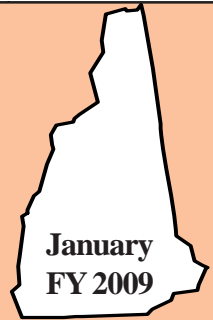


State Of New Hampshire Monthly Revenue Focus

Department of Administrative Services

Commissioner Linda M. Hodgdon



Monthly Revenue Summary

	<u>FY 09</u>	<u>Plan</u>	<u>Inc/(Dec)</u>
Gen & Educ	\$ 118.2	\$ 135.8	\$ (17.6)
Highway	\$ 19.8	\$ 20.9	\$ (1.1)
Fish & Game	\$ 0.6	\$ 0.6	\$ -

Current Month Analysis

General & Education Funds	<i>FY09 Actuals</i>	<i>FY09 Adj. Plan</i>	<i>Actual vs. Plan</i>
Business Profits Tax	\$ 6.9	\$ 6.0	\$ 0.9
Business Enterprise Tax	8.4	13.9	(5.5)
Subtotal	15.3	19.9	(4.6)
Meals & Rooms Tax	15.9	17.7	(1.8)
Tobacco Tax *	15.1	15.5	(0.4)
Liquor Sales and Distribution *	11.1	12.8	(1.7)
Interest & Dividends Tax	15.4	19.0	(3.6)
Insurance Tax	1.4	2.4	(1.0)
Communications Tax	7.8	6.9	0.9
Real Estate Transfer Tax	6.5	11.6	(5.1)
Court Fines & Fees	2.3	2.7	(0.4)
Securities Revenue	9.2	8.9	0.3
Utility Tax	0.4	0.6	(0.2)
Board & Care Revenue	1.2	1.5	(0.3)
Beer Tax	1.1	1.1	-
Racing Revenue	0.2	0.2	-
Other	5.4	6.2	(0.8)
Transfers from Lottery	5.0	7.3	(2.3)
Transfers from Pari-Mutuel	0.1	0.2	(0.1)
Tobacco Settlement	-	-	-
Utility Property Tax	1.2	-	1.2
State Property Tax	-	-	-
Subtotal	114.6	134.5	(19.9)
Net Medicaid Enhancement Rev	0.2	0.1	0.1
Recoveries	3.4	1.2	2.2
Total	\$ 118.2	\$ 135.8	\$ (17.6)

* The FY 2009 Plan has been adjusted to reflect the anticipated increases in revenue as a result of the changes in the Tobacco Tax and Liquor discounts pursuant to Chapter 296, Laws of 2008 and as detailed in the October FY 2009 Revenue Focus.

Fiscal 2008 amounts are AUDITED
All funds reported in Millions and on a Cash Basis

Unrestricted revenue from the General and Education Funds for January totaled \$118.2 million, which was below the plan by \$17.6 million and below prior year by \$2.9 million. Year to date revenue totaled \$972.8 million, which was below plan by \$139.1 million and below prior year by \$62.0 million.

Business Tax collections for January totaled \$15.3 million, which was below plan by \$4.6 million and below prior year by \$6.3 million. On a year to date basis, revenue from business taxes totaled \$235.4 million, which was below plan by \$82.8 million and below prior year by \$60.4 million. According to the Department of Revenue, estimated payments received in January were half of those received last year. The next major collection months are March when corporations file annual returns and April when non-corporate entities file their annual returns and all entities submit 1st quarter estimates. (For additional information, see charts on page 2).

The **Meals and Rooms Tax (M&R)** generated \$15.9 million for the month and was below both plan and prior year by \$1.8 million and \$0.5 million, respectively. Year to date collections are tracking \$10.3 million below plan and \$1.4 million below prior year.

Liquor Sales for the month of January totaled \$11.1 million and were \$1.7 million below revised plan but \$1.6 million above prior year. On a year to date basis, Liquor Sales are \$5.4 million below revised plan but \$7.3 million above prior year.

Interest and Dividends Tax (I&D) collections for January totaled \$15.4 million, which were below plan by \$3.6 million and below prior year by \$1.1 million. Fourth quarter taxpayer estimates were due on January 15th. According to the Department of Revenue, the IRS extended the time period for financial institutions to issue 1099's until February 15th. It is possible that January revenues may reflect uncertainty of taxpayer portfolios. A more complete picture will be known during March and April as annual returns are filed and to what extent requests for refunds may diminish revenue collected to date. On a year to date basis, I&D is slightly below plan by \$0.7 million but \$3.8 million above prior year.

The **Real Estate Transfer Tax (RET)** totaled \$6.5 million for the month, which was below plan by \$5.1 million and below prior year by \$2.2 million. This brings year to date revenue from RET to \$60.8 million, \$33.1 million (35%) below plan and \$17.1 million (22%) below prior year. See RET table on page 2.

Transfers from Lottery for the month were \$2.3 million below plan bringing year to date transfers to \$9.6 million below plan and \$5.9 million below prior year. The continued lack of sizeable jackpots has been a major contributing factor to the ongoing weakness in revenue.

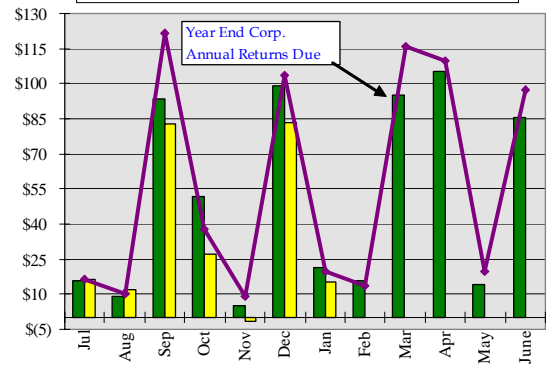
RET Analysis

(In Millions)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan
FY 09	11.5	9.9	9.4	8.1	8.8	6.6	6.5
FY 08	12.9	13.2	13.5	9.6	11.4	8.6	8.7
FY 07	16.5	12.3	13.5	11.7	15.2	10.6	11.0
FY 09 Plan	15.2	14.5	14.8	12.9	13.6	11.3	11.6
Month over (under) plan	(3.7)	(4.6)	(5.4)	(4.8)	(4.8)	(4.7)	(5.1)
% Month over (under) Plan	-24%	-32%	-36%	-37%	-35%	-42%	-44%
YTD over (under) Plan	(3.7)	(8.3)	(13.7)	(18.5)	(23.3)	(28.0)	(33.1)
% YTD over (under) Plan	-24%	-28%	-31%	-32%	-33%	-34%	-35%
% YTD over (under) Prior Year	-11%	-18%	-22%	-21%	-21%	-22%	-22%

Business Taxes

08 Actual 09 Actual 09 Plan



Business Tax Refund Analysis

(In Millions)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan
FY09	1.3	1.4	1.5	5.3	11.3	3.6	4.7
FY08	1.8	4.6	1.6	3.3	8.3	3.3	9.6
Mo over Mo	(0.5)	(3.2)	(0.1)	2.0	3.0	0.3	(4.9)
YTD Growth	(0.5)	(3.7)	(3.8)	(1.8)	1.2	1.5	(3.4)

General & Education Funds Comparison to FY 08

Monthly

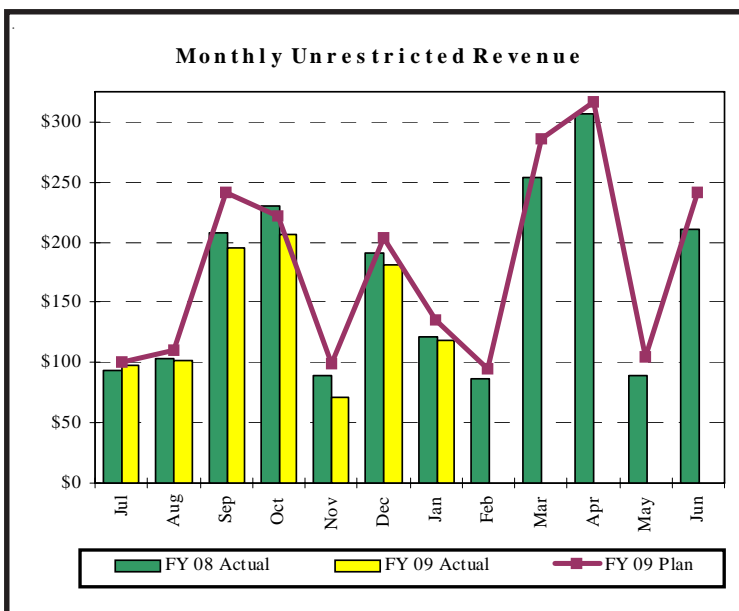
Year-to-Date

General & Education Funds	Monthly			Year-to-Date			
	FY09 Actuals	FY08 Actuals	Inc/(Dec)	FY09 Actuals	FY08 Actuals	Inc/(Dec)	% Inc/(Dec)
Business Profits Tax	\$ 6.9	\$ 8.2	\$ (1.3)	\$ 143.9	\$ 183.5	\$ (39.6)	-21.6%
Business Enterprise Tax	8.4	13.4	(5.0)	91.5	112.3	(20.8)	-18.5%
Subtotal	15.3	21.6	(6.3)	235.4	295.8	(60.4)	-20.4%
Meals & Rooms Tax	15.9	16.4	(0.5)	135.2	136.6	(1.4)	-1.0%
Tobacco Tax	15.1	14.9	0.2	113.8	104.2	9.6	9.2%
Liquor Sales and Distribution	11.1	9.5	1.6	89.9	82.6	7.3	8.8%
Interest & Dividends Tax	15.4	16.5	(1.1)	47.4	43.6	3.8	8.7%
Insurance Tax	1.4	1.7	(0.3)	7.9	7.2	0.7	9.7%
Communications Tax	7.8	6.4	1.4	48.8	45.1	3.7	8.2%
Real Estate Transfer Tax	6.5	8.7	(2.2)	60.8	77.9	(17.1)	-22.0%
Court Fines & Fees	2.3	2.6	(0.3)	16.4	17.9	(1.5)	-8.4%
Securities Revenue	9.2	1.0	8.2	12.2	12.4	(0.2)	-1.6%
Utility Tax	0.4	0.6	(0.2)	3.5	3.6	(0.1)	-2.8%
Board & Care Revenue	1.2	1.5	(0.3)	11.1	11.0	0.1	0.9%
Beer Tax	1.1	1.0	0.1	7.9	8.0	(0.1)	-1.3%
Racing Revenue	0.2	0.3	(0.1)	1.3	1.8	(0.5)	-27.8%
Other	5.4	7.3	(1.9)	29.1	33.2	(4.1)	-12.3%
Transfers from Lottery	5.0	7.1	(2.1)	34.2	40.1	(5.9)	-14.7%
Transfers from Pari-Mutuel	0.1	0.1	-	0.7	0.7	-	0.0%
Tobacco Settlement	-	-	-	-	-	-	-
Utility Property Tax	1.2	0.8	0.4	15.4	13.0	2.4	18.5%
State Property Tax	-	-	-	-	-	-	-
Subtotal	114.6	118.0	(3.4)	871.0	934.7	(63.7)	-6.8%
Net Medicaid Enhancement Rev	0.2	0.2	-	90.1	91.1	(1.0)	-1.1%
Recoveries	3.4	2.9	0.5	11.7	9.0	2.7	30.0%
Total	\$ 118.2	\$ 121.1	\$ (2.9)	\$ 972.8	\$ 1,034.8	\$ (62.0)	-6.0%

Year-to-Date Analysis

General & Education Funds	General			Education			Total		
	Actual	Adj. Plan	Actual vs. Plan	Actual	Adj. Plan	Actual vs. Plan	Actual	Adj. Plan	Actual vs. Plan
Business Profits Tax	\$ 119.7	\$ 148.1	\$ (28.4)	\$ 24.2	\$ 34.0	\$ (9.8)	\$ 143.9	\$ 182.1	\$ (38.2)
Business Enterprise Tax	36.1	41.0	(4.9)	55.4	95.1	(39.7)	91.5	136.1	(44.6)
Subtotal	155.8	189.1	(33.3)	79.6	129.1	(49.5)	235.4	318.2	(82.8)
Meals & Rooms Tax	131.0	140.1	(9.1)	4.2	5.4	(1.2)	135.2	145.5	(10.3)
Tobacco Tax *	37.6	38.4	(0.8)	76.2	77.1	(0.9)	113.8	115.5	(1.7)
Liquor Sales and Distribution *	89.9	95.3	(5.4)	-	-	-	89.9	95.3	(5.4)
Interest & Dividends Tax	47.4	48.1	(0.7)	-	-	-	47.4	48.1	(0.7)
Insurance Tax	7.9	7.6	0.3	-	-	-	7.9	7.6	0.3
Communications Tax	48.8	48.3	0.5	-	-	-	48.8	48.3	0.5
Real Estate Transfer Tax	40.3	62.6	(22.3)	20.5	31.3	(10.8)	60.8	93.9	(33.1)
Court Fines & Fees	16.4	18.9	(2.5)	-	-	-	16.4	18.9	(2.5)
Securities Revenue	12.2	11.7	0.5	-	-	-	12.2	11.7	0.5
Utility Tax	3.5	3.9	(0.4)	-	-	-	3.5	3.9	(0.4)
Board & Care Revenue	11.1	9.1	2.0	-	-	-	11.1	9.1	2.0
Beer Tax	7.9	8.1	(0.2)	-	-	-	7.9	8.1	(0.2)
Racing Revenue	1.3	1.7	(0.4)	-	-	-	1.3	1.7	(0.4)
Other	29.1	30.6	(1.5)	-	-	-	29.1	30.6	(1.5)
Transfers from Lottery	-	-	-	34.2	43.8	(9.6)	34.2	43.8	(9.6)
Transfers from Pari-Mutuel	-	-	-	0.7	0.8	(0.1)	0.7	0.8	(0.1)
Tobacco Settlement	-	-	-	-	-	-	-	-	-
Utility Property Tax	-	-	-	15.4	11.2	4.2	15.4	11.2	4.2
State Property Tax	-	-	-	-	-	-	-	-	-
Subtotal	640.2	713.5	(73.3)	230.8	298.7	(67.9)	871.0	1,012.2	(141.2)
Net Medicaid Enhancement Rev	90.1	91.2	(1.1)	-	-	-	90.1	91.2	(1.1)
Recoveries	11.7	8.5	3.2	-	-	-	11.7	8.5	3.2
Total	\$ 742.0	\$ 813.2	\$ (71.2)	\$ 230.8	\$ 298.7	\$ (67.9)	\$ 972.8	\$ 1,111.9	\$ (139.1)

* The FY 2009 Plan has been adjusted to reflect the anticipated increases in revenue as a result of the changes in the Tobacco Tax and Liquor discounts pursuant to Chapter 296, Laws of 2008 and as detailed in the October FY 2009 Revenue Focus.



Excluding State Property Tax

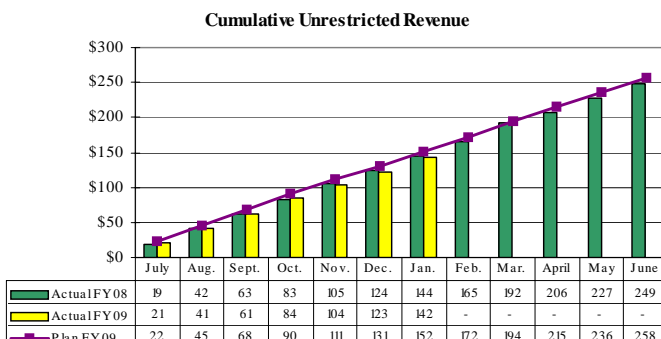
Education Trust Fund Statement of Activity - FY 2009 July 1, 2008 to January 31, 2009	
Description	In Millions
Beginning Surplus (Deficit) - unaudited	\$ -
Unrestricted Revenue - See above	230.8
Expenditures	
Education Grants & Adm Costs	(374.6)
Ending Surplus (Deficit)	\$ (143.8)

Fiscal 2009 Adequate Education Grant payments of \$527.4 million are paid 20% September 1, 20% November 1, 30% January 1 and 30% April 1. An additional \$363.0 million of grants are retained locally through the Statewide Property Tax.

Year-to-Date Analysis

Highway Fund

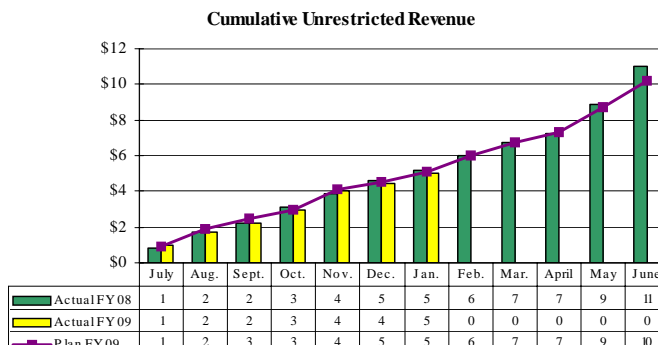
<i>Revenue Category</i>	<i>FY 09 Actuals</i>	<i>FY 09 Plan</i>	<i>Actual vs. Plan</i>
Gasoline Road Toll	\$ 78.2	\$ 83.7	\$ (5.5)
Miscellaneous	8.2	8.7	(0.5)
Motor Vehicle Fees			
MV Registrations	41.5	43.5	(2.0)
MV Operators	7.6	7.8	(0.2)
Inspection Station Fees	2.0	2.1	(0.1)
MV Miscellaneous Fees	2.2	2.5	(0.3)
Certificate of Title	2.6	3.2	(0.6)
Total Fees	55.9	59.1	(3.2)
Total	\$ 142.3	\$ 151.5	\$ (9.2)



Gasoline Road Toll is tracking \$5.5 million below plan year to date. According to Road Toll Operations, fuel consumption is below estimates and is tracking 5.0% below the same period last fiscal year.

Fish & Game Fund

<i>Revenue Category</i>	<i>FY 09 Actuals</i>	<i>FY 09 Plan</i>	<i>Actual vs. Plan</i>
Fish and Game Licenses	\$ 4.1	\$ 4.2	\$ (0.1)
Fines and Penalties	0.1	0.1	-
Miscellaneous Sales	0.4	0.3	0.1
Federal Recoveries Indirect Costs	0.4	0.5	(0.1)
Total	\$ 5.0	\$ 5.1	\$ (0.1)



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